

### INTRODUCTION



### The Renewables Infrastructure Group Limited ("TRIG")

#### ▲ TRIG is a renewable energy infrastructure investment company

- A closed-ended, Guernsey registered platform
- Market capitalisation of approx. £317m¹ with premium listing on the London Stock Exchange since July 2013
- **▲** Targeting an attractive cash-covered dividend
  - Long-term, predictable income a 6p annualised dividend, growing with inflation, with a 8-9% target IRR
  - NAV upside from reinvestment of surplus cash flows after dividend payments

#### ▲ A substantial, diversified portfolio

- Focused on the proven renewables technologies of onshore wind and solar PV
- 20 wholly-owned projects (with total capacity of 288 MW) in the UK, France and Ireland
- o Investments in the **UK and Northern European markets** with strong commitment to renewables growth
- Diversified by weather systems across the British Isles and the South of France
- ▲ Powering the equivalent of 120,000 homes and avoiding the emission of 210,000 tonnes of CO₂ annually
- **▲** Best-in-class management
  - Advised by InfraRed and RES market leaders in infrastructure fund management and in renewables development and operations, with a competitive fee structure
  - Independent Board of experienced Directors
- **▲** Portfolio growth plan with visible future pipeline of acquisitions
  - Right of first offer from RES + healthy deal flow from broader market including UK solar

### **CONTENTS**



| Section   | Pages    |
|---|----------|
| Highlights / Business Update                      | 4 to 7   |
| Portfolio Composition and Operational Performance | 8 to 11  |
| Financial Review and Valuation                    | 12 to 17 |
| Summary   | 18       |
| Corporate Calendar                                | 19       |

This presentation and subsequent discussion may contain certain forward looking statements with respect to the financial condition, results of operations and business of The Renewables Infrastructure Group Limited and its corporate subsidiaries (the "Group"). These forward-looking statements represent the Group's expectations or beliefs concerning future events and involve known and unknown risks and uncertainty that could cause actual results, performance or events to differ materially from those expressed or implied in such statements. Additional detailed information concerning important factors that could cause actual results to differ materially will be available in our Annual Report & Consolidated Financial Statements for the period ended 31 December 2013 which will be available on the Company's website when printed and sent to shareholders.

Past performance is not a reliable indicator of future performance.

### **HIGHLIGHTS**



### For the period to 31 December 2013<sup>1</sup>

#### **Distributions**

- ▲ Achieved 2.5p per share interim dividend target for period to 31 December 2013 (6.0p annualised)
- ▲ Target distribution of 3.0p per share for 6 months to 30 June 2014

#### **Portfolio**

- ▲ Diverse portfolio of 20 projects as at 31 December 2013 with Directors' valuation of £300.6 million
- ▲ 2 new solar PV investments since IPO totalling £21m, sourced from third parties
- ▲ Energy yield: 5.3% ahead of plan for IPO portfolio
- ▲ Healthy acquisition pipeline in both onshore wind and solar PV

#### **Financing**

- ▲ £10.1 million raised through equity tap issue in November 2013, following £300m IPO in July 2013
- ▲ £80m acquisition debt facility now in place with two banks
- ▲ Announced intention to launch a C share equity issue in March 2014

#### **Governance**

▲ 4<sup>th</sup> independent Director recruited with UK and European energy industry experience to complement Board

<sup>1.</sup> The first accounting period commences from TRIG's establishment on 30 May 2013, although the Company did not acquire any portfolio projects until after the IPO on 29 July 2013, so annualisation is calculated from 29 July 2013.

### **OVERVIEW - FINANCIAL PERFORMANCE**



Solid first period – distributions on target

|  | IPO<br>29 July 2013 | (Period ended) 31 December 2013 <sup>1</sup> |
|--|---------------------|--|
| Total operating income                                 |                     | £15.2m                                       |
| Net earnings   |                     | £10.3m                                       |
| Earnings per share                                     |                     | 3.4p   |
| Interim dividend per share (declared) <sup>2</sup>     |                     | 2.5p   |
| Net assets   | £294.3m             | £314.9m                                      |
| NAV per share (before interim dividend) <sup>23</sup>  | 98.1p               | 101.5p                                       |
| NAV per share (after interim dividend)                 |                     | 99.0p  |
| Net cash at 31 December 2013 (before interim dividend) |                     | £16.2m                                       |

<sup>1.</sup> The first accounting period commences from TRIG's establishment on 30 May 2013, although the Company did not acquire any portfolio projects until after the IPO on 29 July 2013.

<sup>2.</sup> Interim dividend of 2.5p per share declared on 13 February 2014 and payable to investors in the register on the record date of 21 February 2014.

<sup>3.</sup> NAV per share at 31 December 2013 is calculated on the basis of the 310,000,000 Ordinary Shares in issue at 31 December 2013 plus a further 235,351 Ordinary Shares to be issued to the Managers in relation to part-payment of Managers' fees in the form of Ordinary Shares, as set out in the IPO Prospectus. NAV per share at IPO is based on 300 million Ordinary Shares in issue on 29 July 2013

# CAPITAL, FUNDING AND INVESTMENT



Strong transaction flow from RES and broader market

- ▲ July / August 2013: IPO raised £300m with oversubscription and deployment of 95% of the proceeds on 18 projects
- ▲ November 2013: two subsequent solar PV investments funded through remaining IPO cash and a £10.1m equity tap issue
- ▲ 31 December 2013: cash of £16.2m (£7.1m available for investment after dividend and costs)
- ▲ January 2014: announced possible C share issue in March 2014 for additional acquisitions from the pipeline
- ▲ Pipeline progress on transactions from RES and the broader market, for expected acquisition in Q1/Q2 2014

#### **Post IPO Investments**





### **M**ANAGEMENT

# THE RENEWABLES INFRASTRUCTURE GROUP

### **Experienced Board and Managers**

#### **Independent Board**

Helen Mahy (Chair)



Jonathan Bridel



Shelagh Mason



Klaus Hammer (from 1 March)



#### **Investment Manager**



- ▲ Strong, 15+ year track record in infrastructure and real estate funds
- US\$7 billion of equity under management
- ▲ Managing renewables since 2006
- Also managing HICL, the first Londonlisted infrastructure investment company
- ▲ London based, with 4 other offices and >100 staff

#### **Operations Manager**

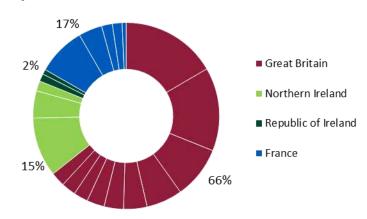


- One of the world's leading renewable energy developers
- Privately-owned member of the 144 year old McAlpine group of companies
- Extensive, 30 year experience in renewables
- ▲ 130 wind energy generation projects totalling more than 8,000 megawatts
- ▲ UK head office and offices in 10 other countries; >1,000 staff in renewables

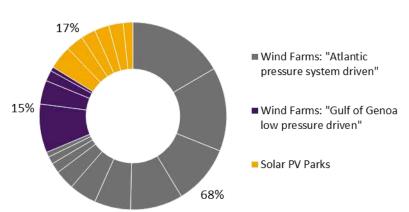
### PORTFOLIO DIVERSIFICATION



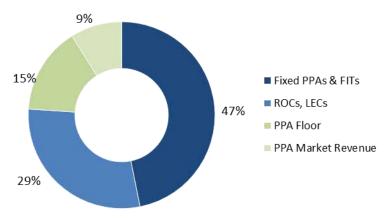
#### By Jurisdiction / Power Market<sup>12</sup>



#### By Technology / Weather System<sup>23</sup>



#### By Project Revenue Type (2014)<sup>2</sup>



Source: TRIG

Northern Ireland and the Republic of Ireland form a Single Electricity Market, distinct from that operating in Great Britain.

Segmentation by Jurisdiction / Power Market and by Technology / Weather System is calculated by portfolio valuation; segmentation by Project Revenue Type is by 2014 expected revenue at project level.

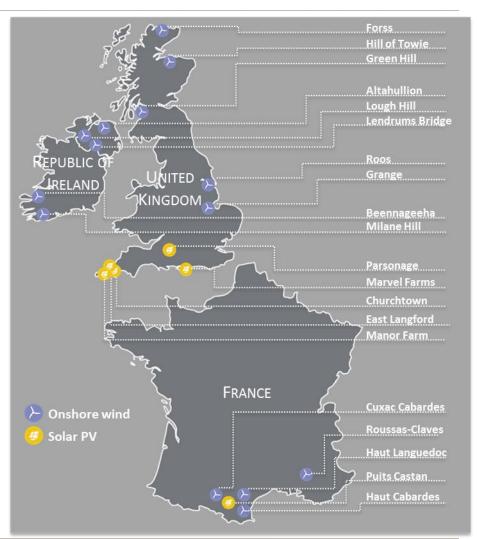
Dominant winds in the British Isles are from the south-west and are generally driven by the passages of Atlantic cyclones across the country. Dominant winds in Southern France are associated with gap flows which are formed when north or north-west air flow (associated with cyclogenesis over the Gulf of Genoa) accelerates in topographically confined channels.

# PORTFOLIO COMPOSITION (31 DECEMBER 2013)



288MW capacity / 20 projects - most diversified London-listed renewables investment company

|                    |               | Generating        | Cii                          | Turbine / Panel Manufacturer and |
|--------------------|---------------|-------------------|------------------------------|----------------------------------|
|                    | Market        | Capacity<br>(MWs) | Commission Date <sup>1</sup> | Rating (MW)                      |
|                    |               | , ,               | Date                         | Macing (IVIVV)                   |
| Onshore Wind (1    |               | •                 |                              |                                  |
| Roos               | GB (Eng)      | 17.1              | 2013                         | Vestas (1.9)                     |
| The Grange         | GB (Eng)      | 14.0              | 2013                         | Vestas (2.0)                     |
| Hill of Towie      | GB (Scot)     | 48.3              | 2012                         | Siemens (2.3)                    |
| Green Hill         | GB (Scot)     | 28.0              | 2012                         | Vestas (2.0)                     |
| Forss              | GB (Scot)     | 7.2               | 2003                         | Siemens (1.0-1.3)                |
| Altahullion        | N. Ireland    | 37.7              | 2003                         | Siemens (1.3)                    |
| Lendrums Bridge    | N. Ireland    | 13.2              | 2000                         | Vestas (0.7)                     |
| Lough Hill         | N. Ireland    | 7.8               | 2007                         | Siemens (1.3)                    |
| Milane Hill        | R. of Ireland | 5.9               | 2000                         | Vestas (0.7)                     |
| Beennageeha        | R. of Ireland | 4.0               | 2000                         | Vestas (0.7)                     |
| Haut Languedoc     | France        | 29.9              | 2006                         | Siemens (1.3)                    |
| Haut Cabardes      | France        | 20.8              | 2006                         | Siemens (1.3)                    |
| Cuxac Cabardes     | France        | 12.0              | 2006                         | Vestas (2.0)                     |
| Roussas-Claves     | France        | 10.5              | 2006                         | Vestas (1.8)                     |
| Total Onshore Wi   | nd            | 256.4             |                              |                                  |
| Solar PV (6 invest | ments)        |                   |                              |                                  |
| Puits Castan       | France        | 5.0               | 2011                         | Fonroche                         |
| Churchtown         | GB (Eng)      | 5.0               | 2011                         | Canadian Solar                   |
| East Langford      | GB (Eng)      | 5.0               | 2011                         | Canadian Solar                   |
| Manor Farm         | GB (Eng)      | 5.0               | 2011                         | Canadian Solar                   |
| Marvel Farms       | GB (Eng)      | 5.0               | 2011                         | LDK / Q.PRO                      |
| Parsonage          | GB (Eng)      | 7.0               | 2013                         | Canadian Solar                   |
| Total Solar PV     |               | 32.0              |                              |                                  |
| Total Portfolio    |               | 288.4 MW          |                              |                                  |



Source: TRIG

<sup>1.</sup> Where a project has been commissioned in stages, this refers to the earliest commissioning date

### PORTFOLIO – OPERATIONAL PERFORMANCE



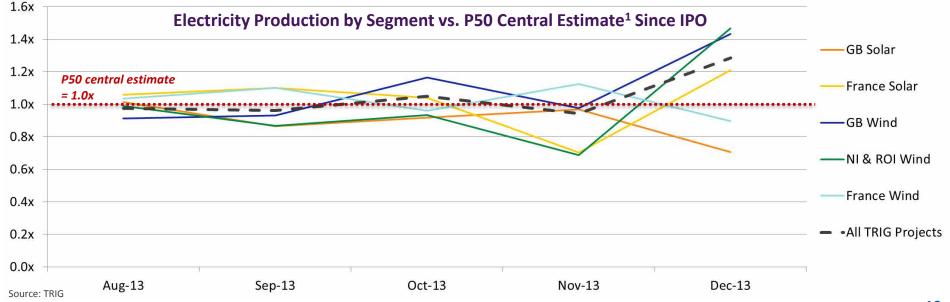
Electricity production 5.3% ahead of projections

#### **Operational Output – Initial Portfolio**

- ▲ **GB Wind**: high October + December
- ▲ NI & Rol Wind: low November, high December
- ▲ France Wind: high September + November
- ▲ GB Solar counterbalanced by France Solar
- ▲ TRIG's diversification benefits in evidence

#### Aug-Dec 2013 Electricity Production from Initial Portfolio

| Segment           | Actual<br>Production<br>GWh | P50 Estimate<br>Production<br>GWh | Delta  | Capacity<br>(MW) |
|-------------------|-----------------------------|-----------------------------------|--------|------------------|
| GB Wind           | 166.2                       | 150.3                             | 10.6%  | 115              |
| NI & Rol Wind     | 76.7                        | 76.9                              | (0.2)% | 69               |
| France Wind       | 94.4                        | 92.6                              | 1.9%   | 73               |
| GB & France Solar | 7.3                         | 7.6                               | (4.1)% | 20               |
| Total             | 344.6                       | 327.4                             | 5.3%   | 276              |



<sup>1.</sup> The P50 Central Estimate refers to the energy yield applicable to each project based on long-term average expected production.

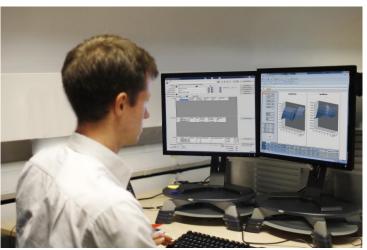
### **OPERATIONS MANAGEMENT**



### Delivering better projects through proactive management

- ▲ Active involvement of operations team of >30 staff
  - overviewing project management incl. engineering, project financials, forecasting, ESG<sup>1</sup>
- ▲ **Knowledge transfer** of best practice from the global RES portfolio to TRIG's operational portfolio
- Frequent site visits
  - monitoring overall portfolio management activity
  - early identification of operational issues (e.g. wind turbine condition monitoring / investigation)
- ▲ Seek to create cost efficiencies through experience of working with a wide range of suppliers
- New projects in development phase: input into project design, layout, project obligations review, service agreements





# **SUMMARY INCOME STATEMENT**



| £ million                               | Period ended<br>31 December 2013 |
|---|----------------------------------|
| Total operating income <sup>1</sup>     | 15.2                             |
| Expenses and finance costs <sup>2</sup> | (1.7)                            |
| Acquisition costs                       | (3.2)                            |
| Net earnings                            | 10.3                             |
| Earnings per share                      | 3.4p                             |
| Ongoing Charges Percentage <sup>3</sup> | 1.20 %                           |

<sup>1.</sup> Total operating income includes £3.4m of investment income and £11.8m of gains on investment.

<sup>2.</sup> Excludes IPO costs of approximately £5.7m, which were deducted from the IPO proceeds.

<sup>3.</sup> Calculated using the methodology set out by the AIC. Includes Managers' fees calculated as 1.0% of Adjusted Portfolio Value annually.

# **SUMMARY BALANCE SHEET**



| £ million   | At IPO<br>29 July 2013 | 31 December 2013 |
|---|------------------------|------------------|
| Investments at fair value                         |                        | 299.8            |
| Working capital                                   |                        | (1.1)            |
| Cash and cash equivalents                         |                        | 16.2             |
| Net assets attributable to ordinary shares        | 294.3                  | 314.9            |
| NAV per share (before interim dividend declared¹) | 98.1p                  | 101.5p           |
| NAV per share (after interim dividend declared¹)  |                        | 99.0p            |

<sup>1.</sup> Interim dividend of 2.5p per share declared on 13 February 2014 and payable to investors in the register on the record date of 21 February 2014 and due to be paid on 31 March 2014.

# **SUMMARY CASH FLOW**



| £ million  | Period ended 31 December 2013 |
|--|-------------------------------|
| Net cash at start of period                      | Nil                           |
| Cash from investments                            | 13.2                          |
| Operating and finance costs outflow <sup>1</sup> | (0.3)                         |
| Net cash inflow before acquisitions / financing  | 12.9                          |
| Dividends paid                                   | Nil                           |
| Net cash inflow after dividends                  | 12.9                          |
| Share capital raised net of costs <sup>2</sup>   | 304.3                         |
| Cost of new investments <sup>3</sup>             | (301.0)                       |
| Net cash at end of period                        | 16.2                          |

<sup>1. £1.2</sup>m of operating and finance costs relating to 2013 were unpaid at the year end and are included in accruals in the balance sheet

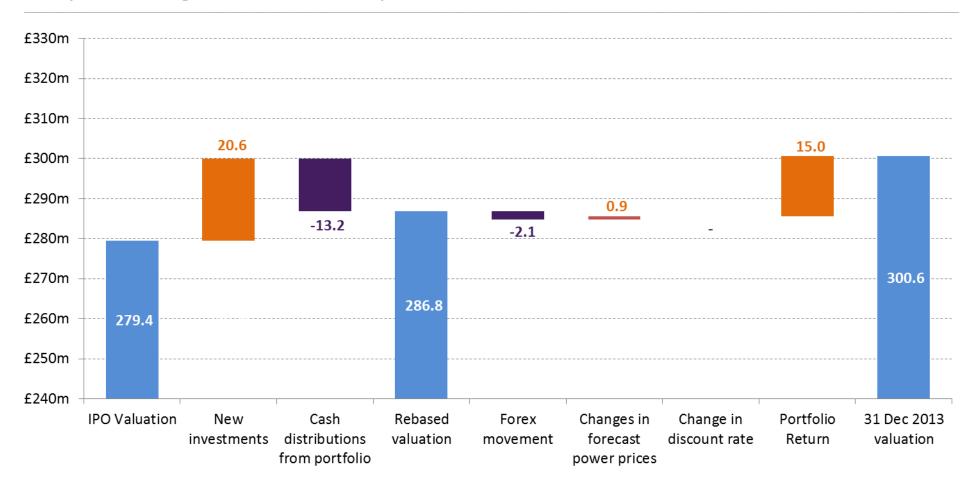
<sup>2.</sup> Share capital of £310.1m was raised with costs of £5.8m

<sup>3.</sup> New investments of £301.0m includes £3.2m of acquisition costs

### PORTFOLIO VALUATION BRIDGE



Analysis of changes in the Directors' portfolio valuation<sup>1</sup>



▲ TRIG delivered a portfolio return of 12.5% on an annualised basis²

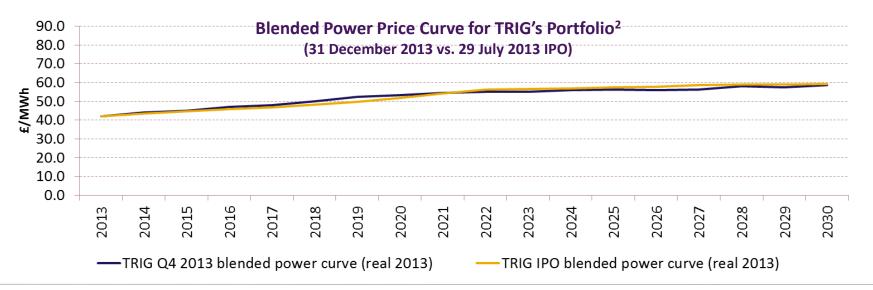
<sup>1.</sup> The directors' valuation of the portfolio assumes that all outstanding deferred equity commitments have been made.

<sup>2.</sup> Based on portfolio return of £15.0m (for the period 29 July to 31 December 2013) on a re-based portfolio valuation of £286.8m.

### VALUATION — KEY ASSUMPTIONS



|                            |                                | IPO – July 2013   | 31 December 2013  |
|----------------------------|--------------------------------|---|---|
| Discount Rate <sup>1</sup> | Weighted Average               | 10.0%   | 9.8%  |
| Energy Yield               | All                            | P50 – central case yield factor forecasts from third party energy yield adviser | Unchanged   |
| Power Prices <sup>2</sup>  | All                            | Based on price forecasts provided by a third party power price forecaster       | Based on updated third party forecasts (with adjustments by the Investment Manager) |
| Inflation                  | UK<br>France & Rep. of Ireland | 2.75%<br>2.00%  | Unchanged   |
| Foreign Exchange           | EUR / GBP                      | 1.18  | 1.20  |

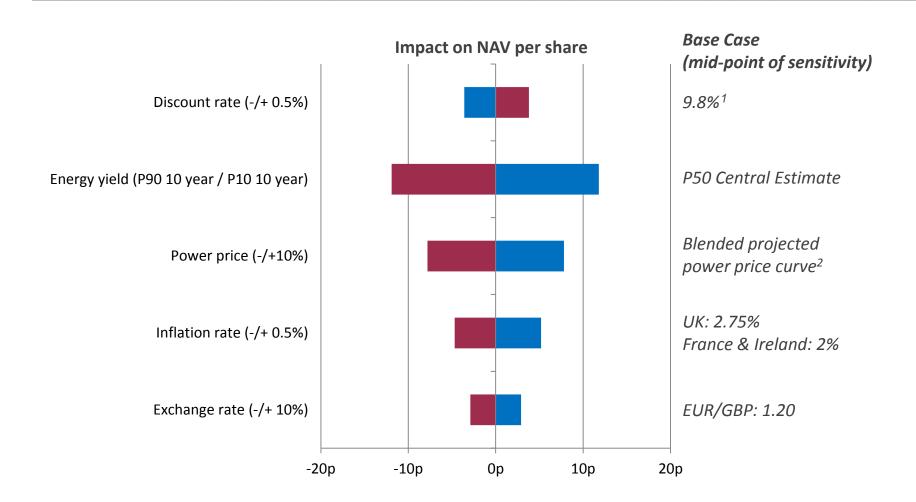


The weighted average discount rate of 9.8% for the TRIG portfolio takes into account the acquisition of two GB solar projects in November 2013 which were acquired without project debt and were acquired at a lower discount rate than the weighted average for the portfolio at IPO (10.0%). The discount rates applied for 18 projects acquired at IPO (10.0%) is unchanged.

Power prices are based on data provided by TRIG's power price adviser including cannibalisation effect (for time weighted renewable energy generation), netting off power purchase agreement discounts to wholesale prices and with additional adjustments made by the Investment Manager for potential developments in the GB market. This is discussed further in the results announcement. Blended curve shows price curve weighted for TRIG's 31 Dec 2013 portfolio.

### **VALUATION — SENSITIVITIES**





<sup>1.</sup> The weighted average discount rate of 9.8% for the TRIG portfolio takes into account the acquisition of two GB solar projects in November 2013 which were acquired without project debt and were acquired at a lower discount rate than the weighted average for the portfolio at IPO (10.0%). The discount rates applied for 18 projects acquired at IPO (10.0%) is unchanged.

<sup>2.</sup> In addition, the Investment Manager estimates that a freezing of the GB Carbon Price Floor at 2015/16 levels (instead of an increase to higher levels as previously set out by the UK government) could have a negative impact on the NAV per share of less than 2p.

### TRIG: A DIFFERENTIATED PROPOSITION



#### ▲ On track for 2014

- Attractive long-term yield 6p annualised, growing with inflation<sup>1</sup>
- NAV upside from reinvestment of surplus cash flows after dividends<sup>1</sup>

### **▲ Experienced management**

InfraRed + RES: market leaders in infrastructure fund management and in renewables

### A substantial, diversified portfolio

- 20 wholly-owned, operational assets
- Focused on two leading, proven renewables technologies
- Across three European power markets with commitment to renewables growth
- Diversified by distinct regional weather systems

### **▲** Portfolio growth – with visible pipeline of acquisitions

Right of first offer from RES + deal flow from broader market

<sup>1.</sup> This is a target only and is not a profit forecast. There can be no assurance that this target will be met or that the Company will make any distributions whatsoever or that investors will recover all or any of their investment.

## **CORPORATE CALENDAR**



Ex-dividend date 19 February 2014

Dividend record date 21 February 2014

Interim dividend payment for the period to 31 December 2013 31 March 2014

Annual General Meeting (Guernsey) 29 April 2014

Interim results for 6 months to 30 June 2014 August 2014

### **IMPORTANT INFORMATION**



By attending the meeting where this presentation is made, or by reading the presentation slides, you agree to be bound by the following limitations:

This document is an advertisement and is not a prospectus. Any decision to purchase shares in The Renewables Infrastructure Company Limited (the "Company") should be made solely on the basis of the July 2013 IPO prospectus and subsequent trading updates published by the Company, which are available from the Company Website, www.trig-ltd.com. The information in this document has been prepared by the Company solely to give an overview of the Company.

This document is being distributed in the UK to, and is directed only at, persons who have professional experience in matters relating to investments who fall within the definition of "investment professionals" in Article 19(5) of, or a person falling within Article 49(2) (High Net Worth Companies, etc.) of, the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 of the United Kingdom (all such persons together being referred to as "relevant persons"). Any person who is not a relevant person should not act or rely on this presentation or this document or any of its contents. The information in this presentation is given in confidence and the recipients of this presentation should not engage in any behaviour in relation to qualifying investments or related investments (as defined in the Financial Services and Markets Act 2000 ("FSMA") and the Code of Market Conduct made pursuant to FSMA) which would or might amount to market abuse for the purposes of FSMA.

In EU member states which have implemented on time and which have transitional arrangements for marketing, marketing of the Company which was permitted (either on the basis of a licence or an exemption) prior to the implementation of the Alternative Investment Fund Managers Directive (2011/61/EU) (the "AIFMD") may continue (on the basis of the transitional provisions under Article 61 of the AIFMD as implemented into local law) until the end of the transitional period in the relevant member state. Where transitional arrangements do not/ no longer apply, the Company's shares will only be offered to the extent that the Company: (i) is permitted to be marketed into the relevant EEA jurisdiction pursuant to either Article 36 or 42 of the AIFMD (if and as implemented into local law); or (ii) can otherwise be lawfully offered or sold (including on the basis of an unsolicited request from a professional investor).

No representation or warranty, express or implied, is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of the information, or opinions contained herein. Neither the Company, nor any of the Company's advisers or representatives, including its investment manager, InfraRed Capital Partners Limited, and its operations manager, Renewable Energy Systems Limited, shall have any responsibility or liability whatsoever (for negligence or otherwise) for any loss howsoever arising from any use of this document or its contents or otherwise arising in connection with this document. The information set out herein may be subject to updating, completion, revision, verification and amendment and such information may change materially. Neither the Company nor any other person is under an obligation to keep current the information contained in this document.

This document has not been approved by the UK Financial Conduct Authority or any other regulator. This document does not constitute or form part of, and should not be construed as, an offer, invitation or inducement to purchase or subscribe for any securities nor shall it or any part of it form the basis of, or be relied upon in connection with, any contract or commitment whatsoever. This document does not constitute a recommendation regarding the securities of the Company.

The information communicated in this document contains certain statements that are or may be forward looking. These statements typically contain words such as "expects" and "anticipates" and words of similar import. By their nature forward looking statements involve risk and uncertainty because they relate to events and depend on circumstances that will occur in the future. An investment in the Company will involve certain risks. In particular, certain figures provided in this presentation rely in part on large and detailed financial models; there is a risk that errors may be made in the assumptions or methodology used in a financial model. The Company's targeted returns are based on assumptions which the Company considers reasonable. However, there is no assurance that all or any assumptions will be justified, and the Company's returns may be correspondingly reduced. In particular, there is no assurance that the Company will achieve its distribution and IRR targets (which for the avoidance of doubt are targets only and not profit forecasts). A summary of the material risks relating to the Company and an investment in the securities of Company are set out in the section headed "Risk Factors" in the July 2013 IPO Prospectus available from the Company's website.

The publication and distribution of this document may be restricted by law in certain jurisdictions and therefore persons into whose possession this document comes or who attend the presentation should inform themselves about and observe any such restrictions. Any failure to comply with these restrictions could result in a violation of the laws of such jurisdiction. In particular, this document and the information contained herein, are not for publication or distribution, directly or indirectly, to persons in the United States (within the meaning of Regulation S under the US Securities Act of 1933, as amended (the "Securities Act")) or to entities in Canada, Australia or Japan. The securities of the Company have not been and will not be registered under the Securities Act and may not be offered or sold in the United States except to certain persons in offshore jurisdictions in reliance on Regulation S. Neither these slides nor any copy of them may be taken or transmitted into or distributed in Canada, Australia, Japan or any other jurisdiction which prohibits the same except in compliance with applicable securities laws. Any failure to comply with this restriction may constitute a violation of the United States or other national securities laws.

This presentation and subsequent discussion may contain certain forward looking statements with respect to the financial condition, results of operations and business of the Company and its corporate subsidiaries (the "Group"). These forward-looking statements represent the Group's expectations or beliefs concerning future events and involve known and unknown risks and uncertainty that could cause actual results, performance or events to differ materially from those expressed or implied in such statements. Additional detailed information concerning important factors that could cause actual results to differ materially is available in the July 2013 IPO Prospectus, available from the Company's website.

Past performance is not a reliable indicator of future performance.